### **ITEA Community session**



### ITEA3

#### **Open innovation**

"Open innovation is
the use of purposive inflows and outflows of knowledge
to accelerate internal innovation, and
expand the markets for external use of innovation,
respectively.

[This paradigm] assumes that firms can and should use external ideas as well as internal ideas, and internal and external paths to market, as they look to advance their technology."

Henry Chesbrough, Open Innovation: Researching a New Paradigm (2006)



# Open innovation Principles



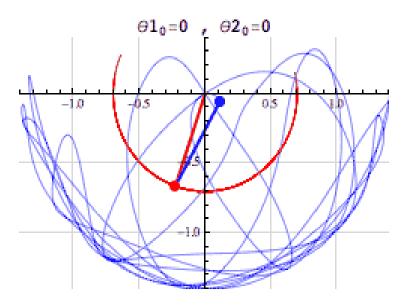
- Smart people not in one company
- External R&D creates significant value
- Building business model is a key action
- Best use of internal and external ideas
- External innovation may increase profit
- Profiting from trade of IPs

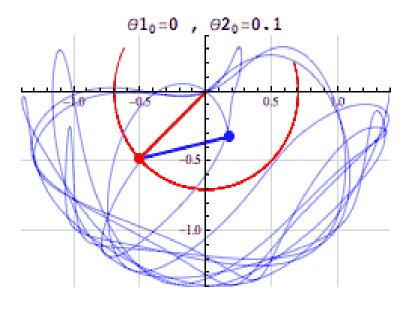


### Innovation ecosystem

#### **Chaos theory**









## Innovation policy Soft aspects



Smart Infrastructure

Creative cultural

Quality of life

Trust

Cosmopolitanism

Identity

- Talented human capital
- Diversity







#### Organisational proximity

Coordinate interactions and collaborate with each other

#### Cognitive proximity

- Ways of thinking

#### Communicative proximity

Professional language

#### Functional proximity

- Expertise in different industries

#### Cultural proximity

Cultural habits and virtues

#### Geographic proximity

- Distance between actors

#### Social proximity

 Trust-based social relations, such as friendship



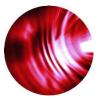
### ITEA Global village



- Open and strong community with large industry and SMEs
- Strong and trustful relationship with the Public Authorities of the funding countries
- Focus on supporting the projects to maximise their impact
- Industry-driven project ideas based on customer needs
- High hit rate for project consortia



**Innovation** 



**Business impact** 



Fast exploitation



Seizing the high ground



Happiness















# ITEA Impact stream Concept



- Main elements:
  - Describing key global challenges
  - Highlighting the impact of successful projects
  - Tagging country and partner involvement
- Each project impact story focusses on
  - Project results
  - Exploitation
  - Impact highlights
- It will be a living document as:
  - An online tool
  - A printed publication that can be complemented by new stories over time





#### **ITEA Impact stream**



project results. Exploitation. Impact highlights

SEAS Smart Energy Aware System

AVANTI
virtual commissioning test methodology gets a competitive edge





## **Open communication Interactivity**



Project Idea Tool

**Events** 

**ITEA** web site





### Thank you for your attention

